

Project Case Study



Building A Tradition Since 1923



Challenge

Community America Credit Union was transitioning into a large multi-faceted financial services firm and needed to develop a totally new corporate and public image. CACU needed one team to provide long-term, cost-effective project development services. They needed a “one stop” project developer to handle it all including site review, site selection and acquisition, prototype roll out design and construction.

Action

CACU management knew they needed a comprehensive set of services not commonly found in a construction company alone.

Before making a formal presentation, the Miller-Stauch principals took the time to interview each CACU manager and listen carefully to every manager’s input prior to formulating project team and presentation.

Understanding the needs, Miller-Stauch decided to present CACU with a comprehensive program ensuring all services were seamless. This included superior planning and design, high performance and responsiveness from top level project management in each required disciplines, and yet also include a competitive open market process making certain CACU received fair market costs on all projects.

Result

The result was a team perfectly matched and suited to meet all the CACU needs and goals.

The Miller-Stauch led team included the right professionals who continue working together addressing each and every CACU project. As a result of all projects, including numerous financial services branch locations as well as the new 105,000 sq. ft. Community America Corporate Headquarters facility have been delivered on or ahead of schedule with savings returned to CACU.

The Miller-Stauch team continues to be proud and valued partner with Community America Credit Union.

Client Testimonial

“We have been greatly impressed by the personnel employed by Miller-Stauch Construction. Their expertise and integrity are above reproach. They are open, responsive and committed to meeting our needs. We would highly recommend this team to any of our colleagues.”