

Project Case Study



Building A Tradition Since 1923



Challenge

Midwest Terminal Warehouse Company owns and operates over 5 million square feet of industrial warehouse and large terminals in the Kansas City area. As a leader in the high-end warehouse business, Midwest requires cost effective distribution centers built to their exact specifications.

Action

FedEx Express needed a new updated highly accessible facility to compete effectively in the eastern Kansas City market. Due to time constraints, FedEx was seriously considering an existing facility. The highly competitive nature of the package express business also meant FedEx needed to find all economic solutions to their occupancy needs.

Result

Understanding these needs, Miller-Stauch strategized with Midwest Terminal and FedEx to present a package deal allowing for a long-term, highly cost effective, well-located new facility. FedEx quickly recognized the benefits of seizing the opportunity for a completely new facility built to accommodate both their long-term goals as well as their budget.

Client Testimonial

"Miller-Stauch's ability to manage the project from the initial design to post construction follow-up is, in our experience, unparalleled. Miller-Stauch's front line interaction with our client as construction progressed created a seamless flow of information between all parties involved in the project."