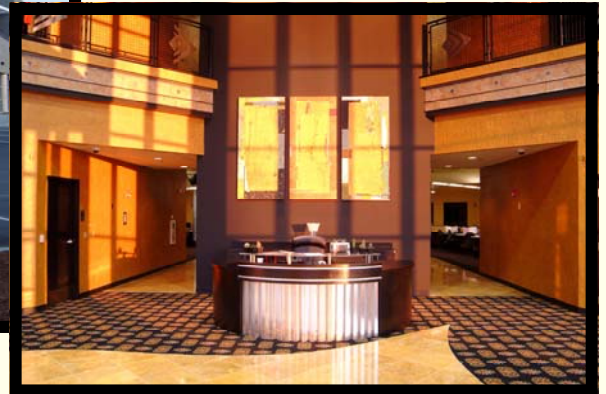


## Project Case Study



*Building A Tradition Since 1923*



### Challenge

Silpada Designs had grown rapidly and showed no signs of stopping. They needed a facility to meet both their growth demands as well as reflect the true stature of their national prominence as a leader in silver jewelry and apparel.

Due to existing limitations for future expansion of their currently owned building; the project for expanding the current site was dropped after plans were already being reviewed and a totally new site was purchased. This created an almost impossible situation since the final delivery date could not be extended.

Miller-Stauch was asked to guarantee an extremely fast delivery of production space for their new site to fit their growing needs and goals.

### Action

The Miller-Stauch project team immediately moved into action by first formulating a highly compressed, fast-track performance schedule requiring extreme effort and coordination with all subcontractors and vendors.

The Miller-Stauch Project Manager identified critical long-lead project elements and made certain suppliers would and could supply the required materials and quantities as promised.

The project team met almost daily with the architects and engineers to create new designs to fit the new site. Pertinent information was swiftly communicated back to the owner so phased design packages and site development could start immediately.

The communication gave Silpada the confidence to proceed on a phased program knowing they would get exactly what they wanted and still at a competitively generated yet guaranteed price.

### Result

The critical first phase of the two story 121,650 sq. ft. project was completed one week ahead of schedule. Silpada's new facility became a reality because the Miller-Stauch team came through as promised on time with a high quality facility and even returned significant savings below the Guaranteed Maximum Price.

### Client Testimonial

*"Our project was on a very aggressive schedule. Miller-Stauch understood our needs, and was extremely flexible and proactive in identifying and implementing ways to stay on schedule.*

*Your project management team communicated to us very well and was always responsive. As the project went on, I came to trust in your team's judgment and the honesty in which they went about their business."*